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# Indiana utility Regulatory commission

#### STATE OF INDIANA

## INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE PETITION OF THE PIKE-GIBSON WATER, INC., OF GIBSON, PIKE AND WARRICK COUNTIES, INDIANA, FOR APPROVAL OF A NEW SCHEDULE OF WATER RATE AND CHARGES

Cause No. 43528

PIKE-GIBSON WATER, INC. PRE-FILED TESTIMONY

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### STATE OF INDIANA

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IN THE MATTER OF THE PETITION OF THE PIKE-GIBSON WATER, INC., OF GIBSON, PIKE AND WARRICK COUNTIES, INDIANA, FOR APPROVAL OF A NEW SCHEDULE OF WATER RATE AND CHARGES

Cause No. 43528

### TESTIMONY OF PATRICK CALLAHAN, CPA

On Behalf of Petitioner PIKE-GIBSON WATER CORPORATION

Petitioner's Exhibit No. 1

# PREFILED DIRECT TESTIMONY AND EXHIBITS OF PATRICK CALLAHAN, CPA

#### On Behalf of

#### PIKE-GIBSON WATER, INC. IURC Cause No. 43528

#### BEFORE THE INDIANA UTILITY REGULATORY COMMISSION

- 1 1. Q. Would you please state your name, business address and affiliation with the Petitioner?
  - A. My name is Patrick Callahan. My business address is 135 North Union Street, Westfield, Indiana 46074. I am an independent Certified Public Accountant and other than being employed to provide certain professional services, I am unaffiliated with Petitioner.
- 8 2. Q. Please describe the nature of your business.

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9 A. Patrick Callahan, Certified Public Accountant is a firm
10 which provides utility accounting services to a variety
11 of clients, including a number of water utilities
12 regulated by the Indiana Utility Regulatory Commission.

- 13 3. Q. Please summarize your educational background and
  experience in matters relevant to Petitioner's request
  before this Commission.
- A. I graduated from Franklin College in 1980 with a major

in Accounting and Business Administration. I am a registered Certified Public Accountant in the State of Indiana with membership in the Indiana State CPA In May, 1982, I began my employment with the Accounting Department of the Indiana Utility Regulatory Commission (formerly the Public Service Commission of In that capacity, I was responsible for Indiana). evaluating the financial condition along with the rate request of all types of utilities under the Indiana Utility Regulatory Commission jurisdiction. reviewing the rate request, I would then recommendations to the Commission by preparing exhibits and providing testimony. I attended and completed the National Association of Regulatory Commissioner's Annual Regulatory Studies Program at Michigan State University in 1984. In July, 1985, I entered into private practice working extensively with utilities.

- 34 4. Q. Have you previously testified before this Commission as 35 to rate relief required by various utilities?
- 36 A. Yes, I have.

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- 37 5. Q. What is the purpose of the testimony and exhibit you have prefiled in this proceeding?
- 39 A. The purpose of my testimony and exhibit in this Cause

is to determine the proper level of rate relief for Pike-Gibson Water, Inc. and ultimately the rates to be charged to its water customers.

6. Q. Have you determined the proper level of rate relief for Pike-Gibson Water, Inc.?

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- A. Yes, I have. Based upon the financial rate study, Petitioner will have to increase its annual operating revenues by \$212,997 or an increase of 17.7% to meet its annual revenue requirements. This increase applied on an "across-the board" basis will allow Petitioner to recover the necessary revenues to operate.
- 51 7. Q. Could you please explain your financial rate study?
  - The financial rate study can be divided into two Α. is the historical sections. The first section financial information of Petitioner. Pages 1 through 3 present the historical financial information. The financial statements have been taken from the books and records of Petitioner and are the representation of management. I have not audited them and accordingly do The second section of not express an opinion on them. the financial rate study is the pro-forma information with projections. The financial projections are based upon historical information and anticipated occurrences

that are fixed, known and measurable. These financial projections present, to the best of management's knowledge and belief, the Utility's expected results of operations for a twelve-month period. Even if these projections are agreed upon, there will usually be differences between projected and actual results because events and circumstances frequently do not expected and these differences occur as may Pages 4 and continuing through 33 provide material. information and support for the requested increase by Petitioner.

74 8. Q. Please explain the historical financial information 75 presented on pages 1 through 3.

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A. The comparative balance sheet of Petitioner is shown on page 1. The comparative balance sheet is presented as of December 31, 2005, 2006 and 2007. The detail to the utility plant in service is provided on page 2. The comparative income statement is presented on page 3. The comparative income statement reflects the results of operations for the calendar years 2005, 2006 and 2007. Petitioner had net losses for all three comparative years. The test year in this Cause is the twelve months ended December 31, 2007 as agreed upon by the parties and included in the prehearing conference

order from this Commission.

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Q. Please explain the pro-forma information reflected on pages 4 through 32.

On page 4 of the rate study is the summary of the proforma revenue requirements of Petitioner. This page itemizes all of the revenue requirements along with the respective amount to be recovered from Petitioner's customers through rates and charges. As shown on line of page 4, Petitioner will require \$1,442,556 17 annually to meet its operation & maintenance expenses, taxes, historical extensions & replacements, capital service. improvement program and debt miscellaneous operating revenues and recurring interest income will be used to reduce the annual revenue requirements from \$1,442,556 to \$1,414,995. As shown on line 27 of page 4, the current rates and charges will require an increase of 17.7%. On page 5, I have provided the pro-forma net operating income statement. Column A of this statement is the actual net operating income statement for the twelve months ended December 31, 2007, the test year in this Cause. In column B are the many adjustments necessary to adjust the test year income statement to reflect twelve months of normal operations. Each dollar amount reflected in column B

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is followed by number in parenthesis. This number or footnote to the adjustment is detailed on pages 6 to 25 and will be discussed later. Column C is the summation of Column A and the adjustments shown in Column B. Column C is normally referred to as the pro-forma present-rate net operating income statement. Column D reflects the adjustments needed to reflect the proposed rate increase along with the additional Indiana Utility Regulatory Commission ("IURC") fee associated with the proposed increase. The detail to these adjustments is shown on pages 24 and 25 and will be discussed later. Column E is the summation of Columns C and D and is the expected results of operation for a normal twelve-month period with the proposed 17.7% rate increase in affect.

# 10. Q. Would you please explain the adjustments in Columns B and D?

Yes. Adjustment 1 is needed to normalize operating revenues. During the test year, Petitioner billed its customers \$1,197,233; however, the test year financial statements reflected \$1,201,849 in billings. This adjustment will adjust the revenues to the actual billings. Presented in Adjustment No. 2 is the increase in operating revenues to reflect customer growth. In the beginning of the test year, there were 3,229

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residential customers; however, at the end of the test year, there were 3,229 customers. During the test year, 42 customers were added to the system; therefore, requiring an adjustment of \$4,112. Adjustment No. 3 is needed to reflect the additional customers added since the test year end. The July, 2008 billing shows two additional residential customers were added since the end of the test year. The operating revenues were increased by \$654. Adjustment No. 4 is required to reclassify revenues from customers that were assessed a forfeited discount charge. Petitioner billed \$7,789 in forfeited discounts; therefore, this amount deducted from the water sales and reclassified as forfeited discounts. Non-recurring and/or operating revenues were eliminated from the operating revenues in Adjustment No. 5. Tap fees, moneys received from customers for hydrant replacement, line extension, connection charges and memberships were eliminated from the operating revenues. On page 11, Adjustment 6 is needed to increase Petitioner's purchased water expense. Petitioner purchases its water supply from two sources, Patoka Lake Regional Water and Sewer District ("PLRWSD") and the City of Petersburg. In 2008, PLRWSD increased its wholesale rate to Petitioner by \$0.10 per 1,000 gallons.

Petitioner purchased 80,292,000 gallons from PLRWSD during the test year; therefore the purchased water costs were increased by \$8,029. As discussed in Adjustment No. 2, Petitioner normalized its revenues for the additional 42 residential customers added in test year. Due to this customer adjustments, Adjustment No. 7 increases the operation and maintenance expenses for additional purchased water and power costs. Ιt is projected the additional residential customers will require nearly 788,000 gallons annually. The purchased water expense has been increased \$1,234 and the power costs increased by \$58.

#### 172 11. Q. Please continue.

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The pro-forma payroll expense of \$269,735 is reflected Α. in Adjustment 8. Petitioner has seven full-time and total pro-forma payroll part-time employees. The adjustment is an increase of \$8,292 over the test year Adjustment Nos. 9 and 10 are for employee expense. benefits. Adjustment No. 9 reflects the increase in retirement benefits. Currently, the retirement benefits are based on the employee's payroll exclusive The employees' hourly rate is multiplied of overtime. by the number of regular time hours (2,080 hours) times retirement benefits will increase by 8.00%. The

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\$2,561. The health and life insurance expense presented in Adjustment No. 10. Based on current premiums, the cost for health and life will increase by Adjustment No. 11 is needed to reclassify \$13,425. expenditures that should be capitalized or reclassified as extensions & replacements. Some of these expenses were paid by customers through tap fees, connection charges or line extensions. I have removed \$22,858 from operation & maintenance expenses. The cost of fuel has increased during the test year. Adjustment No. 12 allows Petitioner to recover the increase in During the test year, Petitioner used fuel costs. The increased fuel cost requires 7,072.4 gallons. Petitioner to recover an additional \$10,701 annually. 13 the for maintaining Adjustment No. is cost Petitioner's booster stations and pumps. The annual cost for pump maintenance is \$4,560. Presented in Consulting Engineer's 14 is the Adjustment No. recommendation for maintaining and painting standpipes and elevated storage facilities. The cost to provide for the maintenance of water storage facilities \$13,333 annually for Petitioner's five storage facilities. The rate case expense is Adjustment No. 15. The total rate case expense estimated at \$19,500 and is amortized over five years

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providing an annual expense of \$3,900. Adjustment 16 is the fee charged by the IURC. This fee is based upon the operating revenues of the Utility. The operating revenues are multiplied by a percentage of 0.1203% resulting in a pro-forma expense of \$1,467. Adjustment reflects the reduction in depreciation expense. Although Petitioner's revenue requirements do depreciation expense, Petitioner's include is adjusted to reflect a composite statement depreciation rate of 1.7%. The pro-forma depreciation expense of \$111,174 is based on the existing utility plant in service. Adjustment No. 18 increases the FICA/Medicare taxes due to the increase in payroll expense. The payroll expense will increase by \$841 annually.

# 12. Q. Please explain the adjustments in column D of page 5.

A. In column D, I have included two adjustments. The first, Adjustment No. 19, presents the proposed 17.7% rate increase to Petitioner's customers. This increase will provide an additional \$212,997 annually in revenues. Adjustment No. 20 is the adjustment needed to reflect the additional IURC fee assessed due to the proposed increase in operating revenues.

232 13. Q. Will you please explain the remaining revenue
233 requirements of Petitioner reflected on pages 26
234 through 33?

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have provided Petitioner's 26, I Α. Yes. On page historical extensions and replacements ("E&R") and proforma depreciation expense. I have included \$27,153 annually for extensions and replacements. analyzed Petitioner's plant additions for 2005, I have reduced the additions to utility plant for non-recurring items and items included in the capital improvements on page 27. I have reduced the requirements for payments made E&R revenue customers, such as tap fees, connection charges, etc. The E&R amount of \$27,153 will pay for meter changeouts, pump replacements and other utility plant. Additionally, Petitioner is requesting the Commission to allow for a capital improvement program. distribution system is in need of looping to enhance the system. On page 27, I have included seven areas that need looping. Also, Petitioner wants to complete is SCADA system that has been started. Also, I have included two vehicles that need to be replaced. total capital improvement program will require \$102,156 complete these projects. annually to currently has three outstanding long-term notes.

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first outstanding debt is a promissory note held by Rural Development Administration ("RDA"). This long-term note, presented on page 28, has an average annual debt service of \$56,472. Presented on pages 29 and 30 are the amortization schedules for two promissory notes held by Fifth Third Bank. The average annual debt service (principal and interest) for the two notes are \$186,115 and \$17,896.

# 265 14. Q. Has Petitioner requested working capital as a revenue 266 requirement?

- A. No. Although based on the available cash at test yearend, no working capital is required. The 45-day method
  was used to determine the annual working capital
  requirement for Petitioner. However, based on the
  balance sheet on page 1, the cash has decrease every
  year. If this trend continues, working capital may be
  needed. The working capital calculation is shown on
  page 31.
- 275 15. Q. Please explain the "Schedule of Present and Proposed 276 Rates" shown on page 32.
  - A. On page 32 is the schedule comparing the present and proposed rates. The two approved WWCT's has been added (rolled-in) to the current approved base rates. The

proposed rate request will increase the present rates and charges by 17.7%. The impact to the customer is shown on page 33. Assuming a customer consumes 4,000 gallons of water per month, the customer's bill would increase \$4.05, from \$22.84 to \$26.89 per month. The minimum charge for a customer with a 5/8" meter will realize an increase of \$2.10 per month, from \$11.86 to \$13.96.

- 288 16. Q. Does this conclude your prefiled written testimony?
  - 89 A. Yes.

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Oakland City, Indiana

# Comparative Balance Sheet For the Years Ended December 31, 2005, 2006 and 2007 (Unaudited)

Line No.			Year Ended 12/31/07	**********	Year Ended 12/31/06	<u></u>	Year Ended 12/31/05
1	ASSETS		Col. A		Col. B		Col. C
2	Utility Plant in Service						
3	Utility Plant in Service	\$	6,539,955	•	0 500 670	•	0.540.050
4	Less: Accumulated Provision for Depreciation	₽		\$	6,528,378	\$	6,512,052
5	Loss. Addenicated Provision for Depreciation		3,539,301	-,	3,393,159		3,222,054
6	Net Utility Plant in Service	\$	3,000,654	œ	2 425 240	e.	2 200 000
7	Hat attick i tell till hall side	<u> </u>	3,000,004	\$	3,135,219	\$	3,289,998
8	Current Assets						
9	Cash - Checking	\$	183,529	\$	238,259	\$	288,983
10	Investments	Ψ	59,259	Ψ	56,500	Ψ	200,503
11	Accounts receivable - Customers		104,114		109,909		102,417
12	Accounts receivable - Interest		1,072		105,508		102,417
13	Accounts receivable - Other		2,994		_		-
14	Prepaid Insurance		8,164		300		300
15	Inventory		26,234		14,574		18,654
16	Prepaid expenses		559		0		0
17	· · - F · · · · · · · · · · · · · · · ·			بدوارية كلة			
18	Total Current Assets	\$	385,925	\$	419,542	\$	410,354
19				<u></u>			,,,,,,,,,
20	TOTAL ASSETS	\$	3,386,579	\$	3,554,761	\$	3,700,352
21							
22							
23	LIABILITIES and EQUITY						
24	Capital & Equity						
25	Memberships	\$	346,966	\$	341,266	\$	335,394
26	Grant	•	600,000		600,000	·	600,000
27	Unappropriated retained earnings		743,009		773,514		796,957
28		-		Wardenburger Com		***************************************	
29	Total Current Liabilities	\$	1,689,975	\$	1,714,780	\$	1,732,351
30							
.31	Long-Term Debt						
32	Notes payable	\$	836,602	\$	1,601,108	_\$_	1,743,565
33						•	
34	Current Liabilities						
35	Accounts payable	\$	46,830	\$	47,881	\$	36,727
36	Accrued payroll		985		4,508		3,761
37	Sales tax payble		4,763		4,975		5,258
38	Payroll taxes payable		<b>2,519</b>		807		4,497
39	Accrued interest		4,343		7,711		1,708
40	Customer deposits		12,850		-		+
41	Other liabilities		<b>.</b>		119		877
42	Notes payable - Current		787,712		172,872		171,608
43		_		_		_	
44	Total Equity	\$	860,002	\$	238,873	_\$	224,436
45 40	TOTAL LIADUITIDO AND COLUMA	æ	5 500 870	er.	D EEA 704	æ	2 700 252
46	TOTAL LIABILITIES AND EQUITY	\$	3,386,579	\$	3,554,761	\$	3,700,352

# PIKE-GIBSON WATER, INC. Oakland City, Indiana

<u>Utility Plant in Service</u>
For the Years Ended December 31, 2005, 2006 and 2007 (Unaudited)

Line No.		Year Ended 12/31/07	Year Ended 12/31/06	Year Ended 12/31/05
1	Utility Plant in Service	Col. A	Col. B	Col. C
2	· · · · · · · · · · · · · · · · · · ·			
3	Land	\$ 23,142	\$ 23,142	\$ 23,142
4	Building	266,429	266,429	266,429
5	Water distribution system	6,026,558	5,987,122	5,987,122
6	Furniture & fixtures	37,822	60,108	60,108
7	Equipment	186,004	191,577	175,251
8				
9	Total Utility Plant in Service	\$ 6,539,955	\$6,528,378	\$6,512,052

Oakland City, Indiana

Comparative Income Statement
For the Years Ended December 31, 2005, 2006 and 2007 (Unaudited)

Line No.		Year Ended 12/31/07	Year Ended 12/31/06	Year Ended 12/31/05
1	OPERATING REVENUES	Col. A	Col. B	Col. C
2	Water sales	6 4 555 655	6 4 475 557	<b>A</b>
3	Tap fees	\$ 1,209,638	\$ 1,179,985	\$ 1,184,979
4	Other operating revenues	20,540	16,423	20,060
5	Arrier aberening (pasting)	42,503	66,523	25,615
6	Total Operating Revenues	e 4 070 004	A 4 000 004	A
7	retar opolating (torollaco	\$ 1,272,681	\$ 1,262,931	\$ 1,230,654
8	OPERATING EXPENSES			
9	Operation and Maintenance			
10	Purchased water	\$ 401,921	\$ 396,566	\$ 393,112
11	Water expense	5,776	4,670	3,406
12	Purchased power	19,324	17,279	15,192
13	Telephone	5,206	5,561	6,010
14	Salaries & wages	2 <del>6</del> 1,443	210,187	219,494
15	Retirement plan expense	18,189	14,859	16,773
16	Insurance expense	117,714	122,360	
17	Transportation expense	29,834		105,664 25,964
18	Professional fees	29,634 21,771	24,788 24,377	•
19	Director's fees			23,572
20	Distribution expense	14,250	15,630	12,600
21	Office expense	53,007	86,403	85,572
22	Miscellaneous expense	29,247	29,256	25,053
23	wiscenarieous expense	13,602	7,057	13,250
23 24	Total Operation C Maintenan - F.	6 664 664		
2 <del>4</del> 25	Total Operation & Maintenance Expenses	<u>\$ 991,284</u>	\$ 958,993	\$ 945,662
26	<u>Depreciation</u>	m 404.054	<b>6</b> 404.050	A 400 00=
27	Debleciation	<u>\$ 194,654</u>	\$ 194,259	<u>\$ 182,885</u>
28	Taxes			
29 29	Payroll tax	m 40.704	m 40.000	m 42 704
30	rayion tax	\$ 19,794	\$ 16,260	\$ 17,724
31	Total Taxes	e 40.704	e 46.000	e 47.704
32	I Oldi I dixes	\$ 19,794	\$ 16,260	\$ 17,724
33	Total Operating Expenses	¢ 4 205 722	ው ቀ ቀራር ደፋን	P 4 6 40 976
34	i otal Obelatilia Exhalless	\$ 1,205,732	\$ 1,169,512	\$ 1,146,271
35	Net Operating Income (Loss)	\$ 66,949	\$ 93,419	e 64.262
36	Net Operating moome (Loss)	\$ 66,949	\$ 93,419	\$ 84,383
37	OTHER REVENUES (EXPENSES)			
38	Interest income	\$ 10,067	\$ 8,430	\$ 8.424
39	Interest expense		•	•
40		(107,449)	(125,292)	(104,886)
41	Gain (Loss) of sale of assets	<u>(71)</u>		
42	Net Other Revenues (Expenses)	\$ (97,453)	ው /440 00 <b>ስ</b> ነ	Φ /00 400\
43	iver Onier Mevennes (Expenses)	\$ (97,453)	\$ (116,862)	\$ (96,462)
43 44	Net Income (Loss)	ቂ (ኋስ E04)	¢ (22.442)	<b>ፍ</b> (10.070\
-7**	ייים (בעסס)	\$ (30,504)	\$ (23,443)	\$ (12,079)

Oakland City, Indiana

# Pro-Forma Revenue Requirements and Proposed Increase

		Reference		
		P - Page	1	
Line		C - Column		
No.	Pro-Forma Revenue Requirements	L - Line	<u> </u>	Amount
1 2	Operation & Maintenance Expenses	P5 - CE - L27	\$	1,032,130
3 4	Taxes	P5 - CE - L31		20,635
5 6	Historical E & R	P26 - L36		27,153
7 8	Capital Improvement Program	P27 - L27		102,156
9 10	Debt Service - RD	P28 - CE - L38		56,472
11 12	Debt Service - Fifth Third Bank #1	P29 - CE - L13		186,115
13 14	Debt Service - Fifth Third Bank #2	P30 - CE - L21		17,896
15 16	Working Capital	P31 - L12		0
17	Pro-Forma Revenue Requirements		\$	1,442,556
18	Less: Forfeited discounts		Ψ	7,789
19	Less: Miscellaneous			9,705
20	Less: Interest income			10,067
21			***************************************	
22	Adjusted Pro-Forma Revenue Requirements		\$	1,414,995
23	Less: Pro-Forma Present Rate Revenues		•	1,201,998
24			:	
25	Increase Required - \$		\$	212,997
26				
27	Increase Required - %			17.7%
28	,			
29				
30	Monthly Water Bill - based on 4,000 gallons			
31				
32	Current monthly water charge		\$	22.84
33	Proposed monthly increase		-	4.05
34 35	Proposed monthly water charge		\$	26.89

# PIKE-GIBSON WATER, INC. Oakland City, Indiana

# <u>Pro-Forms Statement of Net Operating Income</u> (Unaudited)

Line No.	OPERATING REVENUES		Year Ended 12/31/07 Col. A	A	djustment Col. B			Pro-Forma Present Rates Col. C	_^	djustment Col. D			Pro-Forma Proposed Rates Col. E
2	Water sales		\$1,209,638										
3	- Normalization		ψ1,£05,000	\$	(4,616)	/41							
4	- Test year growth			Ψ	4,112	(1) (2)							
5	- Current growth				654	(3)							
6	Revenue reclasification				(7,789)	(4)	\$	1,201,998	5	545 569	(46)		
7	Forfeited discounts		_		7,789	(4)	Ψ	7,789	Φ	212,997	(19)	\$	1,414,995
8	Tap fees		20,540		(20,540)	(5)		7,708					7,769
8	Miscellaneous		42,503		(32,798)	(5)		9,705					
10			12,000	~	(52,130)	(3)		8,700	<del>(2-7-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-</del>	***************************************		-	9,705
11	Total Operating Revenues		\$1,272,681		(\$53,169)			\$1,219,492		\$212,997			\$1,432,489
12		·			(400,100)			41,210,402		Ψ212,30/			φ1,43Z,468
13	OPERATING EXPENSES												
14	Operation & Maintenance (O&M) Disbursements	\$	991,284										
15	<ul> <li>Purchased water</li> </ul>	·		\$	8,029	(6)							
16	<ul> <li>Additional purchased water &amp; power</li> </ul>			•	1,292	(7)							
17	- Payroli expense				8,292	(8)							
18	<ul> <li>Employee retirement benefits</li> </ul>				2,561	(9)							
19	<ul> <li>Employee insurance benefits</li> </ul>				13,425	(10)							
20	- Reclassification of E&R				(22,858)	(11)							
21	- Fuel charges				8,225	(12)							
22	- Booster station & pump maintenance				4,560	(13)							
23	- Tank maintenance & painting				13,333	(14)							
24	- Rate case expense				3,900	(15)							
25	- IURC fee				(89)	(16)	5	1,031,956	- 5	256	(20)	5	1,032,212
26	Talal Consension A Maria											-	
27	Total Operation & Maintenance Expenses	<u>\$</u>	991,284	\$	40,672		\$	1,031,956	3	256		\$	1,032,212
28	And the second of the second o												
29	<u>Depreciation Expense</u>	\$	194,654	\$	(83,480)	(17)	\$	111,174				\$	111,174
30	90 es 11 c												
31	Taxes - Payroll taxes	\$	19,794	\$	841	(18)	\$	20,635				\$	20,635
32 33	Total Oscarlina Blakerson	_											
33 34	Total Operating Disbursements	- 5	1,205,732	\$	(41,967)		\$	1,163,765	\$	256		\$	1,164,021
34 35	Not Operating Income (Lane)			_			_						
30	Net Operating Income (Loss)	\$	66,949	\$	(11,222)		\$_	55,727	\$	212,740		\$	268,468

Oakland City, Indiana

# **Detail of Adjustment**

(1)

To adjust operating revenues to reflect the normalization of billings for 2007.

January	2007	\$	96,799
February	2007		103,895
March	2007		88,319
April	2007		89,837
May	2007		97,866
June	2007		116,185
July	2007		103,227
August	2007		113,449
September	2007		104,809
October	2007		98,474
November	2007		90,186
December	2007	nt a series and description of the s	94,187
Pro-forma billir	ngs	\$	1,197,233
Less: Test yea	ar .	·	1,201,849

(4,616)

Oakland City, Indiana

# **Detail of Adjustment**

(2)

To adjust operating revenues to reflect the growth of Residential customers during the test year.

Billing (	Date	Number of Customers	Growth	Bills Remaining	Additional Annual Bills		
January	2007	3187		_	-		
February	2007	3194	7	1	7		
March	2007	3189	-5	2	(10)		
April	2007	3196	7	3	21		
May	2007	3216	20	4	80		
June	2007	3221	5	5	25		
July	2007	3226	5	6	30		
August	2007	3232	6	7	42		
September	2007	3235	3	8	24		
October	2007	3239	4	ŷ	36		
November	2007	3233	-6	10	(60)		
December	2007	3229	-4	11	(44)		
Annual growth in Residential customers 42							
Additional and	151						
Times: Avera	\$ 27.23						
	\$ 4,112						

Page 8

# PIKE-GIBSON WATER, INC.

Oakland City, Indiana

# **Detail of Adjustment**

(3)

To adjust operating revenues to reflect an increase in Residential customers since end of test year.

Residential customers as of 7/31/08		3,231		
Less: Residential customers at 12/31/07	***************************************	3,229		
Increase/(Decrease) in Residential customers		2		
Times: Monthly billing (4,800 gallons)	\$	27.23	-	
Pro-forma billing	\$	54.46		
Times: 12 to annualize	a planting and the second	12	-	
Adjustment - Increase			\$	654

Page 9

# PIKE-GIBSON WATER, INC.

Oakland City, Indiana

# **Detail of Adjustment**

(4)

To adjust operating revenues to reflect the reclassification of forfeited discounts.

January	2007	\$ 616
February	2007	573
March	2007	583
April	2007	569
May	2007	617
June	2007	675
July	2007	765
August	2007	651
September	2007	790
October	2007	668
November	2007	607
December	2007	 675

Forfeited Discounts - Increase

Sale of water - (Decrease)

\$ 7,789

\$ (7,789)

Oakland City, Indiana

# **Detail of Adjustment**

(5)

To adjust operating receipts to reflect a decrease due to the reclassification of receipts as non-operating or non-recurring.

Tap fees	\$ (20,540)	
Adjustment - (Decrease)		\$ (20,540)
Replace hydrant Line extension	\$ (638)	
Connection Memberships	(29,485) (2,650) (25)	
Adjustment - (Decrease)		\$ (32,798)

. 4

Oakland City, Indiana

## **Detail of Adjustment**

(6)

To adjust operating expenses to reflect an increase due to Patoka Lake Regional W&S District rate increase.

## Patoka Lake Regional Water

Volume of water purchased (000) gallons Times: Increase per 1000 from Patoka Lake 80,292.0 \$ 0.10

Adjustment - Increase

8,029

Oakland City, Indiana

## **Detail of Adjustment**

(7)

To adjust operating disbursements to reflect an increase in purchased water & power due to customer growth.

Average consumption per customer (000) per mo Times: Number of bills	4.8 151			
Pro-forma increase in purchased water (000) gal Divide: Water loss factor	llons		············	724.8 92.0%
Pro-forma additional gallons purchased Divide: Test year purchases (000) gallons			261	787.8 1,689.0
Percentage increase		;		0.30%
	Pro-Forma Expense			
Purchased water	\$409,950	0.30%	\$	1,234
Purchased power	19,324	0.30%		58
Adjustment - Increase			\$	1,292

Oakland City, Indiana

# **Detail of Adjustment**

(8)

To adjust operating disbursements to reflect an increase in payroll expense.

Pro-forma payroll expense	
Office Manager	\$ 28,880
Office Clerk	23,055
Superintendent	50,510
Field employees	167,290
Pro-forma payroll expense	\$ 269,735
Less: Test year	261,443
Adjustment - Increase	\$ 8,292

# PIKE-GIBSON WATER, INC. Oakland City, Indiana

# **Detail of Adjustment**

(9)

To adjust operating disbursements to reflect an increase for retirement benefits.

Office Manager	\$ 2,246		
Office Clerk	1,980		
Superintendent	3,611		
Field employees	 12,913		
Pro-forma retirement benefits	\$ 20,750		
Less: Test year	 18,189	_	
Adjustment - Increase		\$	2,561

Oakland City, Indiana

# **Detail of Adjustment**

(10)

To adjust operating disbursements to reflect an increase for health & life insurance benefits.

Pro-forma health insurance premium Pro-forma life insurance premium	\$	6,340 332	<u>.</u>	
Pro-forma monthly premium Times: 12 to annualize	ببيده مستديد	6,672 12	<b>-</b>	
Pro-forma annual insurance premium Add: Health Savings Account	\$	80,064 17,500	<b></b>	
Pro-forma health/life insurance benefits Less: Test year	\$	97,564 84,139	-	
Adjustment - Increase			\$	13,425

Oakland City, Indiana

# **Detail of Adjustment**

(11)

To adjust operating disbursements to reflect a decrease due to capitalizing expenditures or reclassifying disbursements as extentions and replacements.

Vendor	Amount
Utility Supply Directional bores	\$ (14,058) (8,800)
Adjustment - (Decrease)	<u>\$ (22,858)</u>

Oakland City, Indiana

# **Detail of Adjustment**

(12)

To adjust operating expenses to reflect an increase due to increase fuel charges.

Test year gallons consumed	7,072.4
Times: Rate per gallon	\$ 3.80
Pro-forma fuel charges	\$ 26,875
Less: Test year	 18,650

Adjustment - Increase

\$ 8,225

Test Year	Gallons Used	Rate per Gallon		Fuel opense
January February March April May June July August September October	662.6 578.6 592.3 607.6 625.6 591.7 569.6 638.3 506.8 635.7	\$ 2.01 2.11 2.41 2.67 2.97 3.00 2.80 2.59 2.75 2.70	\$	1,332 1,221 1,427 1,622 1,858 1,775 1,595 1,653 1,394 1,716
November December	574.1 489.5	2.91 2.83		1,671 1,385
Total	7,072.4		\$	18,650

Oakland City, Indiana

# **Detail of Adjustment**

(13)

To adjust operating disbursements to reflect an increase in repairs and maintenance for pumps & wells.

Maintenance - Booster stations Times: Number of booster stations	\$ 6,000 2			
Sub-total		\$	12,000	
Maintenance - Booster pumps Times: Number of booster pumps	\$ 1,800 6	• .		
Sub-total			10,800	
Pro-forma maintenance costs Divide: Amortization period		\$	22,800 5	-
Pro-forma repairs & maintenance Less: Test year		\$	4,560	-
Adjustment - Increase				\$ 4,560

Oakland City, Indiana

# **Detail of Adjustment**

(14)

To adjust operating disbursements to reflect an increase to make allowance for tank painting and maintenance.

	Type Col. A	Capacity (Gallons) Col. B	stimated sintenance Cost Col. C	Life (Years) Col. D	 Annual Costs Col. E
Storage Facilities Pike Central Arthur Somerville West Pike Oakland City	Elevated Elevated Standpipe Standpipe Standpipe	100,000 150,000 165,000 85,000 312,000	\$ 100,000 125,000 60,000 50,000 100,000	15 15 15 15 15	\$ 6,667 8,333 4,000 3,333 6,667
Pro-forma Less: Test	tank painting expen tyear	se			\$ 13,333 0
	Adjustment - Incre	ase			\$ 13,333

Oakland City, Indiana

### **Detail of Adjustment**

(15)

To adjust operating disbursements to reflect an increase due to the amortization of the rate case fee over five years.

Pro-forma rate case fee Divide: Amortization period (years)

Adjustment - Increase

\$ 19,500 5

\$ 3,900

### **Detail of Adjustment**

(16)

To adjust operating expense to reflect the normalization of the IURC fee.

Pro-forma operating revenues Times: IURC fee	\$ 1	0.1203%	
Pro-forma IURC fee Less: Test year	\$	1,467 1,556	
Adjustment - (Decrease)		\$	(89)

### **Detail of Adjustment**

(17)

To adjust depreciation expense to reflect a decrease due to applying IURC's composite depreciation rate.

Utility plant in service Add: Capitalized expenditures Less: Land	\$  6,539,955 22,858 (23.142)		
Depreciable plant Times: Composite depreciation rate	\$ 6,539,671 1.70%		
Pro-forma depreciation expense Less: Test year	\$ 111,174 194,654	-	
Adjustment - (Decrease)		\$	(83,480)

Oakland City, Indiana

### **Detail of Adjustment**

(18)

To adjust operating disbursements to reflect an increase in FICA/Medicare tax expense.

Pro-forma payroll expense Times: FICA/Medicare tax rate	\$ 7.65%	,	
Pro-forma payroll taxes Less: Test year	\$ 20,635 19,794		
Adjustment - Increase		\$	841

Oakland City, Indiana

### **Detail of Adjustment**

(19)

To adjust operating receipts to reflect an "across-the-board" increase of 17.7% in present rates.

Pro-forma present rate receipts Times: Proposed increase

\$ 1,201,998 17.7%

Adjustment - Increase

\$ 212,997

Oakland City, Indiana

### **Detail of Adjustment**

(20)

To adjust operating expense to reflect the increase in IURC fee due to proposed increase.

Pro-forma operating revenues Times: IURC fee

\$ 212,997 0.1203%

Adjustment - Increase

256

Oakland City, Indiana

### <u>Deprectation Expense</u> and <u>Historical Extensions & Replacements</u>

Line No.		
1 2	Depreciation Expense	
3 4 5	Utility plant in service (12/31/07) Add: Capitalized expenditures	\$ 6,539,955 22,858
6 7 8	Adjusted Utility Plant in Service Less: Land	\$ 6,562,813 23,142
9 10 11	Depreciable Utility Plant in Service Times: Depreciation rate	\$ 6,539,671 1.70%
12 13 14 15	Pro-Forma Depreciation Expense	\$ 111,174
16 17 18	Historical Plant Extensions and Replacements (E&R)	
19 20 21 22 23	Additions: 2005 per Auditor 2006 per Auditor 2007 per Auditor Additional E&R per analysis	\$ 275,739 46,056 60,160 22,858
24 25 26 27 28 29 30 31 32	Less: Tank painting included in 2005 SCADA included in 2005 Malotte Line Loop included in 2005 Vehicle purchased in 2007 Pikeville Pit SCADA panel Reimbursements Connection charge Tap fees	 (120,283) (120,283) (1,464) (18,700) (9,950) (29,485) (2,650) (20,540)
33 34 35	Net Additions Divide: Number of years	\$ 81,458 <u>3</u>
36	Historical Average E&R	\$ 27,153

Oakland City, Indiana

### **Capital Improvement Program**

Line No.					
2	Looping		Footage		
3 4	McDonald Loop	Old State Road	2,500	\$ 26,000	)
5 6	Anderson Loop	CR 150 S	3,400	35,000	כ
7	Sheffler Loop	CR 675 S	3,200	33,000	)
8 9	Pleasure Acres Loop	CR 825 W	3,700	43,000	)
10 11	Dassel Loop	SR 57	1,600	17,000	)
12 13	Zillback Loop	Noblesdappel Rd	2,200	28,000	)
14 15	Ellis Loop	CR 250 S	2,200	23,000	5
16 17	SCADA			60,000	J
18 19	Mahialaa				
20	Vehicles Silverado Chevrolet -	2008		25,158	5
21 22	Colorado Chevrolet - 2	2008		16,314	4
23 24	Total Capital Improvements			\$ 306,469	
25	Divide: Amortization period (	years)			3_
26 27	Capital Improvement - An	nually		\$ 102,156	3

Oakland City, Indiana

Note Amortization Schedule (Rural Development Administration)

Line No.	•		nding		rincipal Retired Col. C	E	nterest expense Col. D	Annual Debt Service Col. E		
1	2008	\$ 7	13,214	\$	21,681	\$	34,791	\$	56,472	
2	2009		91,533	•	22,762	•	33,710	•	56,472	
3	2010		68,771		23,896		32,576		56,472	
3 4 5 6 7 8	2011		44,875		25,088		31,384		56,472	
5	2012		19,787		26,338		30,134		56,472	
6	2013	5	93,449		27,652		28,820		56,472	
7	2014		65,797		29,030		27,442		56,472	
8	2015	5	36,767		30,477		25,995		56,472	
9	2016	5	06,290		31,997		24,475		56,472	
10	2017	4	74,293		33,592		22,880		56,472	
11	2018		40,701		35,267		21,205		56,472	
12	2019	4	05,434		37,025		19,447		56,472	
13	2020	3	68,409		38,871		17,601		56,472	
14	2021	3	29,538		40,808		15,664		56,472	
15	2022	2	88,730		42,843		13,629		56,472	
16	2023	2	45,887		44,979		11,493		56,472	
17	2024	2	900,908		47,221		9,251		56,472	
18	2025	1	53,687		49,575		6,897		56,472	
19	2026	1	04,112		52,047		4,425		56,472	
20	2027		52,065		52,065		1,830		53,895	
31										
32	Total			\$	713,214	\$	413,649	\$	1,126,863	
33						<u> </u>				
34										
35	Total Debt	Service (20(	08-2012)	\$	68,339	\$	101,077	\$	169,416	
36		mber of yea			3		3		3	
37				•						
38	Average An	inual Debt S	Service	\$	22,780	\$	33,692	\$	56,472	

Oakland City, Indiana

# Note Amortization Schedule (Fifth Third Bank)

Line No.	Date Col. A		Principal utstanding Col. B		Principal Retired Col. C		Interest Expense Col. D	Annual Debt Service Col. E
1 2	2008 2009	\$	754,906 604,649	\$	150,257 157,394	\$	35,858 28,721	\$ 186,115 186,115
3	2010		447,255		164,870		21,245	186,115
4	2011		282,385		172,701		13,413	186,114
5 6	2012		109,684	***************************************	109,684	(A. 1777)	5,210	 114,894
7	Total			\$	754,906	\$	104,447	\$ 859,353
8 9								
10			(2008-2011)	\$	472,521	\$	85,823	\$ 558,344
11 12	Divide: Nun	nber of	years		3	**************************************	3	 3
13	Average An	nual De	bt Service	Ê	157,507	\$	28,608	\$ 186,115

Oakland City, Indiana

# Note Amortization Schedule (Fifth Third Bank)

Line No.	Date Col. A		Principal Itstanding Col. B	Principal Retired Col. C		Interest Expense Col. D		Annual Debt Service Col. E		
			JOI. D		OO1. O		JOI. D		COI. L	
1	2008	\$	156,194	\$	8,368	\$	9,528	\$	17,896	
2	2009		147,826		8,878		9,017		17,895	
3	2010		138,948		9,420		8,476		17,896	
4	2011		129,528		9,994		7,901		17,895	
5	2012		119,534		10,604		7,292		17,896	
6	2013		108,930		11,251		6,645		17,896	
7	2014		97,679		11,937		5,958		17,895	
8	2015		85,742		12,665		5,230		17,895	
9	2016		73,077		13,438		4,458		17,896	
10	2017		59,639		14,258		3,638		17,896	
11	2018		45,381		15,127		2,768		17,895	
12	2019		30,254		16,050		1,845		17,895	
13	2020		14,204		14,204		866		15,070	
14			,	£						
15	Total			\$	156,194	\$	42,214	\$	89,478	
16				<del></del>		A CALL				
17										
18	Total Debt S	Service	(2008-2012)	\$	26,666	\$	42,214	<b>6</b> 9	53,687	
19	Divide: Nur			•	3	•	3	*	3	
20			} w			*******				
21	Average An	nual De	bt Service	\$	8,889	\$	14,071	\$	17,896	

# Working Capital Calculation

No.		
1	Pro-forma operation and maintenance (O&M) expenses Less: Purchased water	\$ 1,032,212 \$409,950
2 3	Less: Purchased power	 19,324
4	Adjusted O&M expenses	\$ 602,938
5 6	Divide: FERC 45-day factor	 8
7	Sub-total	\$ 75,367
8 9	Less: Available cash	 183,529
10	Working Capital Requirement (if \$0 or less, no working capital needed)	\$ (108,162)
11		
12	Working Capital Requirement included in Revenue Requirements	\$ -

### Schedule of Present and Proposed Rates

(a) <u>Metered F</u> Per 1.000	Rates per Month			Base Water Rates Col. A	2003	oll-In of 8 & 2005 col. B	PI	ljusted resent Rates Col. C	F 1	posed tates 7.7%	Incre mount ol. E	Percent Col. F
First Next Next Next Next Over	2,000 gallons 8,000 gallons 15,000 gallons 25,000 gallons 50,000 gallons		\$	5.79 5.35 4.16 3.28 2.03	\$	0.14 0.14 0.14 0.14 0.14	69	5.93 5.49 4.30 3.42 2.17	\$	6.98 6.46 5.06 4.03 2.55	\$ 1.05 0.97 0.76 0.61 0.38	17.7% 17.7% 17.7% 17.7% 17.7%
( b ) <u>Minimum</u> <u>Meter Siz</u>	Charge per Month  5/8 inch me 3/4 inch me 1 inch me 1 1/2 inch me 2 inch me 3 inch me	ter 5,000 ter 10,000 ter 25,000 ter 40,000	#	11.58 27.63 54.38 116.78 165.98 300.28	\$	0.28 0.70 1.40 3.50 5.60 14.00		11,86 28,33 55,78 120,28 171,58 314,28	;	13.96 33.35 65.66 141.59 201.98 369.97	\$ 2.10 5.02 9.88 21.31 30.40 55.69	17.7% 17.7% 17.7% 17.7% 17.7% 17.7%

Oakland City, Indiana

# Typical Monthly Billing

Usage (Gallons)	Present Bill	Proposed Bill	Increase Over Present Rates
0	\$ 11.86	\$ 13.96	\$ 2.10
1,000	11.86	13.96	2.10
2,000	11.86	13.96	2.10
3,000	17.35	20.42	3.07
4,000	22.84	26.88	4.04
5,000	28.33	33.34	5.01
6,000	33.82	39.80	5.98
7,000	39.31	46.26	6.95
8,000	44.80	52.72	7.92
9,000	50.29	59.18	8.89
10,000	55.78	65.64	9.86
15,000	77.28	90.94	13.66
20,000	98.78	116.24	17.46
25,000	120.28	141.54	21.26
30,000	137.38	161.69	24.31
50,000	205.78	242.29	36.51
75,000	260.03	306.04	46.01
100,000	314.28	369.79	55.51

	Gallons		resent Rates		Proposed Rates			
Min.	2,000	 \$	11.86	1	\$ 13.96	1	1	
First	2,000		5.93	7	6.98	1		
Next	8,000		5.49	Ť	6.46	1		
Next	15,000		4.30	Τ	5.06			Person
Next	25,000		3.42	T	4.03			
Over	50,000		2.17	T	2.55			_

### STATE OF INDIANA

### INDIANA UTILITY REGULATORY COMMISSION

IN THE MATTER OF THE PETITION
OF THE PIKE-GIBSON WATER, INC.,
OF GIBSON, PIKE AND WARRICK
COUNTIES, INDIANA, FOR APPROVAL
OF A NEW SCHEDULE OF WATER RATE
AND CHARGES

Cause No. 43528

### TESTIMONY OF JIM SHOULTZ

On Behalf of Petitioner PIKE-GIBSON WATER CORPORATION

Petitioner's Exhibit No. 2

### STATE OF INDIANA

#### INDIANA UTILITY REGULATORY COMMISSION

IURC CAUSE NO. 43528

PREFILED DIRECT TESTIMONY OF JIM SHOULTZ
ON BEHALF OF AND AS
PRESIDENT OF THE PETITIONER,
PIKE-GIBSON WATER, INC.

- Q-1: Please state your name, business address and affiliation with Pike Gibson Water, Inc. for the court and honor?
- A-1: Jim Shoultz
  Pike-Gibson Water, Inc.
  300 N. Jackson Street
  Oakland City, Indiana 47660
  President
- Q-2: How long have you been a member and/or officer of Pike-Gibson Water, Inc.?
- A-2: I have been on the Board of Directors since 1973-1988 and 1993 until present. I have been president of the board for 25 years and member of Pike-Gibson 34 years.
- Q-3: Have you previously testified before the commission?
- A-3: Yes.
- Q-4: When?
- A-4: I do not remember.
- Q-5: Please describe the business of Pike-Gibson Water, Inc.
- A-5: Serving rural community of Pike, Gibson and Warrick Counties with good potable drinking water.
- Q-6: How is your water obtained and distributed?
- A-6: We have two (2) sources. We purchase water from Petersburg from three connections. Second, we purchase water from Patoka Lake from three (3) connections. All sources of water distributed into our system to three (3) counties, Pike, Gibson and Warrick.

- Q-7: What is the purpose of your testimony that you have prefiled in this proceeding?
- A-7: The purpose of my testimony is to provide background information on the water corporation and to establish the need that we have for a rate increase.

All of our supplies and expenses have increased drastically. We need to have the financial ability to pay for all of our maintenance on our water lines, meters, water towers and pipes.

- Q-8: Does this conclude your prefiled testimony?
- A.8: Yes.

### **AFFIRMATION**

I affirm under the penalties of perjury that the foregoing testimony is true to the best of my knowledge, information and belief.

JIM SHOULTZ, PRESIDENT PIKE-GIBSON WATER, INC.

#### RESPECTFULLY SUBMITTED:

JAMES G McDONALD, III #11614-26

ATTORNEY AT LAW 120 South Main

Princeton, IN 47670 Telephone (812) 385-4816

Fax (812) 386-6076

#### CERTIFICATE OF SERVICE

I hereby certify that a full, true and correct copy of the above and foregoing Prefiled Direct Testimony has been served upon the following, by first class United States Mail, postage prepaid, this 6th day of August, 2008.

Dan LeVay Office of Utility Consumer Counselor National City Center 115 West Washington Street Suite 1500 South Indianapolis, IN 46204